



Comfort Keepers Prince William
9720 Capital Court
Suite 100, Rm 2
Manassas, VA 20110

Dear Valued Client,

The Comfort Keepers Prince William team hopes this new year finds you and your loved ones happy and healthy. We remain committed to our mission of *Enhancing the Human Spirit* and to delivering the high-quality care you expect and deserve.

For more than 25 years, Comfort Keepers has been supporting seniors and their families nationwide. Our local office, right here in the City of Manassas, is proud to be Woman- and Veteran-owned and Veteran-led. We place a special focus on caring for Veterans and their spouses, while serving all members of our community with compassion and professionalism.

What makes Comfort Keepers different?

Industry-Leading Standards

- Partner with Kaiser Permanente Affinity Program
- Licensed by the Virginia Department of Health
- Bonded and professionally insured
- Fully automated and digitized processes
- Preferred Home Health Agency for many Long Term Care Insurances
- HIPAA-compliant operations

Excellence in Service Delivery

- *Employer of Choice* award, Home Care Pulse – 10 years in a row
- *Operational Excellence Award* – 10 years in a row

Part of a Large, Established Network

- Each office is independently owned and operated
- Strong national leadership from Halifax supports everything we do

Outstanding Quality of Our Comfort Keepers®

- Extremely selective hiring process; all caregivers are W-2 employees
- Comprehensive background checks (Virginia State + Checkr county, state, federal + MVR)



Training & Supervision

- Certified Nurse Assistants (CNAs), licensed by the Virginia Department of Health, Personal Care Assistants and Home Care Assistants.
- In addition to caregiving training, our team receives 12+ hours of specialized training, including Dementia Skills
- Ongoing RN home visits and care coordination

Commitment to Safety

- Rigorous hygiene and infection-control practices remain a cornerstone of our operations
- Compliance with CDC guidelines and ongoing health and safety training
- Free flu shots for staff to reduce exposure risk to clients

Our approach to care is interactive, focusing on **Senior Nutrition, Senior Mind, Senior Body, and Senior Safety**. Whether through our licensed nurses, office staff, or caregivers, we aim to enrich daily living and *Enhance the Human Spirit* every time we step into your home.

We invite you to explore our website at www.CKGPWC.com for helpful resources, blogs, and service details. You can also connect with us on Facebook at facebook.com/ComfortKeepersGreaterPrinceWilliam.

As always, please do not hesitate to reach out with any questions or concerns.

Kind Regards,

Anthony J. Fiore

Anthony J. Fiore
Owner



2025 REGENCY COOP RATE CARD

Comfort Keepers established rates are listed below. This hourly rate does not include holidays. If services are needed on the holidays, the rate is double the amount shown below. An additional mileage charge of \$.70 per mile will be added for all transportation and errand services that use the Comfort Keepers' car. These rates are based on care for a single person. If care is required for more than one person in the household, a care surcharge of \$17.50 per person per hour may be applied.

Service	Rate
Personal Care - Bathing, grooming, hygiene - Toileting, incontinence care - Mobility assistance - Transferring and positioning - Feeding and special diet - Dementia, Hospice, Respite, and 24hr care	REGENCY RATE: \$34/HR* Normal Rate: \$35/hour (plus mileage for incidental transportation \$.75/mile if use Comfort Keeper's car) *Minimum of five (5) hours 3X/Week (15 hrs) 1 Hr shifts: \$60/hr 2-3 Hr Shifts: \$49/hr 4 Hr Shifts: \$39/hr 5 Hr Shifts: \$37/hr Weekend Only: \$36/hr REGENCY RATE: \$35/HR Personal Care includes all Companion Care services. This list is not intended to be a complete list of services. 5% Veterans Discount to applicable families Client can only qualify for one discount at a time.
Homemaker/Companion Care - Companionship - Recreational activities - Meal preparation - Light housekeeping - Laundry - Grocery shopping - Errand services - Incidental transportation - Organization of incoming mail - Medication reminders	
Transportation only	\$65 (includes 2 hours) plus \$.75 per mile (if use of Comfort Keeper's car) \$35/hr for additional hours
24/7 Live in care	Rates available upon request
Same Day or Evening/Weekend start of care administration fee	\$200 (one- time fee)
Administrative Fee*	\$175.00

- Holidays** are billed at **double** the rate (All Federal Holiday)
- If same caregiver is requested to work more than 40 hours in one week, **client will be charged time and half for any hours over 40.**
- Invoices due upon receipt
 - ACH payments will receive a 2.5% discount per invoice
 - Credit Card payments will incur a 3% surcharge
- Services will not begin before 8 AM



- For cancellation of services, see Informed Consent.
- **Administrative Fee**
- The administrative Fee is a one-time non-refundable fee that includes all RN visits to include the Assessment and subsequent Plan of Care updates and Supervisory visits.
- The Administrative Fee is applicable for all services regardless of duration. (i.e., one day or less than 2 weeks, for example).
- If a client completes all paperwork and completes the Assessment, the Administrative Fee is not refundable.
- If an Assessment is done after business hours (8-5) or on a weekend an additional fee of \$50 will be charged.