

Vendor Application

Business Name _____

Contact Person _____

Contact Phone Number _____

Contact E-mail Address _____

Business Address _____

Business Phone Number _____

Business E-mail Address _____

Business Website (if any) _____

List All Services/Products You Provide, with the regular advertised price and the Regency Co-op discounted price or percentage, beyond any discount that may be offered on a website or mailer (use additional sheets if necessary):

Excel formatted Price list with part numbers available upon request

Effective Date of above prices (all vendors must agree to a pricing agreement of one year's duration)

FREE ESTIMATE - CLIENT REQUEST

CLIENT SERVICE REQUEST

Mail completed form, along with a copy of your current liability insurance, to:
regencycooperative@gmail.com, or US Mail to:
Regency Cooperative
15536 Fassels Ct
Haymarket, VA 20169



DATE SUBMITTED 4-May-21
 EXPIRATION 30-May-22

Strategic Pest Management, LLC -

Woman Owned Small Business | Local Owned & Operated

Gainesville, Virginia www.strategicpestmanagement.net

POC: Amanda Kimmel, Owner

akimmel@strategicpestmanagement.net

Phone: (540) 680-8384 | Email: Service@strategicpestmanagement.net

Discount Proposal Provided to:

Regency Cooperative Association

15536 Fassels Ct, Haymarket, VA 20169

EMAIL: regencycooperative@gmail.com

POC Name:

POC EMAIL:

POC PHONE:



Regency Coop Discount Price List Proposed by Strategic Pest Management, LLC

CATEGORY	SERVICE	Regency Coop Discount %	RATE	MSRP	Co-op Price	Co-op Discount \$
DISCOUNT	<i>Military Discount</i>	5%			5% off	
INSPECTION	FREE INSPECTION: General Pest - Residential	100%	EACH	\$45.00	\$0.00	\$45.00
INSPECTION	Termite Inspection + 1 Year warranty	22%	EACH	\$115.00	\$90.00	\$25.00
INSPECTION	WDI + NPMA-33 Report	22%	EACH	\$45.00	\$35.00	\$10.00
PREVENTION	Residential Monthly General Pest Prevention	20%	PER MONTH	\$40.00	\$32.00	\$8.00
PREVENTION	Residential Quarterly Pest Prevention Program	19%	PER QUARTER	\$105.00	\$85.00	\$20.00
PREVENTION	Residential Quarterly Pest Prevention Program	25%	ANNUAL	\$420.00	\$315.00	\$105.00
TREATMENT	Bird nests - Entry points sealed 15% OFF for up to 13 Feet	15%	EACH		15% off	
TREATMENT	<i>Carpenter Ants - One Time Treatment</i>	20%	<i>EACH</i>			
TREATMENT	Carpenter bees - One Time Treatment	15%	PER TREATMENT	\$210.00	\$179.00	\$31.00
TREATMENT	Hornets/ Bee Treatment	19%	PER TREATMENT	\$215.00	\$175.00	\$40.00
TREATMENT	Mice Treatment - one time	15%	PER TREATMENT	\$195.00	\$165.00	\$30.00
TREATMENT	Mosquito Seasonal Treatment	24%	PER MONTH	\$125.00	\$95.00	\$30.00
TREATMENT	Ant Treatment - One Time Treatment + 30 day warranty	15%	PER TREATMENT	\$135.00	\$115.00	\$20.00
TREATMENT	Rat Treatment - one time	18%	PER TREATMENT	\$225.00	\$185.00	\$40.00
TREATMENT	<i>Termite treatment - 15% off pricing based on linear footage of foundation</i>	15%	<i>Per Linear Foot</i>		15% off	

AK



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Regency Coop Discount Price List Proposed by Strategic Pest Management, LLC

CATEGORY	SERVICE	Regency Coop Discount %	RATE	MSRP	Dominion Price	Dominion Discount \$
ADDITIONAL SERVICES	Call for additional services, minimum discount provided at 10%	10%			10% off	
ALL PRICING VALID FOR 1 YEAR FROM DATE OF ACCEPTED CONTRACT						





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REGENCY COOP SERVICE DESCRIPTION

CATEGORY	SERVICE	DESCRIPTION	WARRANTY	RATE
DISCOUNT	Military Discount	<p>5% on all services, in addition to discounts provided to residents. •We appreciate our U.S. Military & are proud to have you as a customer while providing Military pricing.</p> <ul style="list-style-type: none"> •We provide a 5% discount on any service we provide. •By the way, your military discount NEVER excludes other valid discounts, specials or promotions. This offer may be used with another coupon or special. •Strategic Pest Management Thanks you for your service. 	N/A	
INSPECTION	General Pest Inspection	FREE GENERAL PEST INSPECTION (WITHIN PRINCE WILLIAM COUNTY) Includes free inspection of interior and exterior of home	N/A	EACH
INSPECTION	Termite Inspection	<p>Inspection charge will be credited if treatment is purchased and provided During the inspection, several areas of your home are checked. these include crawl spaces, basements, windows, closets, cabinets and drawers, floors as well as attics.</p> <p>Other areas include door frames, overhead timber, room corners, and walls.</p>	1 Year	EACH
INSPECTION	WDI + NPMA-33 Report	<p>Wood Destroying Insect Inspection Includes</p> <p>1 Year warranty</p> <p>NPMA-33 Report Completed</p>	1 Year	EACH
PREVENTION	Monthly General Pest Prevention	<p>A dedicated pest technician will be provided to Residential clients with Pest Prevention programs.</p> <p>Initial Visit: One of our best-in-class, trained and certified technicians will treat the inside and outside of your home and develop a customized plan for protection.</p> <p>Our custom treatments adapt with the season to address seasonal pest activity in your area, giving you protection all year long.</p> <p>We'll come back to re-treat outside your home each quarter, including the initial service.</p> <p>Our Monthly Services include 30 day Warranty:</p> <p>If pests come back between treatments, so will we - at no cost to you.</p> <p>Treatment and Prevention include:</p> <p>All General Insects</p>	30 DAY	PER MONTH



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REGENCY COOP SERVICE DESCRIPTION

CATEGORY	SERVICE	DESCRIPTION	WARRANTY	RATE
PREVENTION	Residential Quarterly Pest Prevention Program	<p>A dedicated pest technician will be provided to Residential clients with Pest Prevention programs.</p> <p>Initial Visit: One of our best-in-class, trained and certified technicians will treat the inside and outside of your home and develop a customized plan for protection.</p> <p>Our custom treatments adapt with the season to address seasonal pest activity in your area, giving you protection all year long.</p> <p>We'll come back to re-treat outside your home each quarter, including the initial service.</p> <p>Our Quarterly Services include 3 Month Warranty:</p> <p>If pests come back between quarterly treatments, so will we - at no cost to you.</p> <p>Treatment and Prevention include:</p> <p>All General Insects</p>	3 month	PER QUARTER
PREVENTION	Residential Quarterly Pest Prevention Program	<p>Quarterly Service, Paid annually General Pest (additional discount provided for annual payment)</p> <p>INITIAL VISIT</p> <p>One of our best-in-class, trained and certified technicians will treat the inside and outside of your home and develop a customized plan for protection.</p> <p>Our custom treatments adapt with the season to address seasonal pest activity in your area, giving you protection all year long.</p> <p>We'll come back to re-treat outside your home each quarter, including the initial service.</p> <p>Our Quarterly Services include 3 Month Warranty:</p> <p>If pests come back between quarterly treatments, so will we - at no cost to you.</p> <p>Treatment and Prevention include:</p> <p>All General Insects</p>	90 day between treatments	ANNUAL
TREATMENT	Bird nests - Entry points sealed	Inspection of home with Removal of bird nests and sealed entry points including bird vent installation. Up to 13 feet. Pricing may vary based on number of nest/ entry points sealed	60 DAY	EACH
TREATMENT	Carpenter Ants	*Pricing varies Minimum of 15% discount provided Includes Inspection and Treatment plus 60 day warranty	60 DAY	EACH
TREATMENT	Carpenter bees	*Pricing varies Minimum of 15% discount provided Includes Inspection and Treatment plus 60 day warranty	30 DAY	PER TREATMENT
TREATMENT	Hornets/ Bee Treatment	Nest removal/ treatment plus 30 day warranty	30 DAY	PER TREATMENT
TREATMENT	Mice Treatment - one time	Usually 30 day warranty - discount includes extended warranty for Regency Coop of 60 day warranty Includes full inspection interior and exterior of home, rodent monitoring with tamper proof bait stations and unlimited bait station refills as needed for 60 days.	60 day	PER TREATMENT



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CATEGORY	SERVICE	DESCRIPTION	WARRANTY	RATE
TREATMENT	Mosquito Seasonal Treatment	<p>Treatment will target the perimeter as well as the foliage and any other places where mosquitoes may live. Our technician will provide a thorough environment assessment and provide the required education to the homeowners to ensure:</p> <ul style="list-style-type: none"> - Removal of mosquito habitats - Further prevention of mosquito habitats - Getting tips on how to prevent mosquito exposure; and - Using EPA-registered mosquito repellents to protect against mosquito-borne illnesses. <p>Monthly visits and re spray will include technician review of yard to ensure all homeowner prevention is met. Reports + picture of yard will be provided to the customer for records. Once per month visit (scheduled)/ respray unless issues are noticed prior to monthly spray. Customer will call or submit a work request form - SPM technician will return.</p>	30 DAY	PER MONTH
TREATMENT	One-Time Ants	<p>One-time treatment for Ants* including 30 Day warranty. Technician will return at no additional charge within 30 calendar days of initial treatment if issues persist. *Does not include Carpenter Ants</p>	30 DAY	PER TREATMENT
TREATMENT	Rats Treatment - one time	<p>Usually 30 day warranty - discount includes 60 day warranty Includes full inspection interior and exterior of home, rodent monitoring with tamper proof bait stations and unlimited bait station refills as needed for 60 days.</p>	60 day	PER TREATMENT
TREATMENT	Termite treatment	<p><i>*Pricing varies 15% discount provided - Pricing based on per linear footage of foundation</i> During the inspection, several areas of your home are checked. these include crawl spaces, basements, windows, closets, cabinets and drawers, floors as well as attics. Other areas include door frames, overhead timber, room corners, and walls. After identifying a termite problem, treatment is the next step. However, this has no fixed price but falls within a range Rates depend on the size of the infested area as well as the severity of infestation and type of treatment required. Termite Control Warranty Includes: All chemicals and labor needed to correct any active termite infestations, annual inspection and written report. Inspections for other pest problems that may arise, with added discount to additional services. This warranty may be renewed annually and is transferable to any subsequent owner of the property during the life of the warranty.</p>	1 Year	Per Linear Foot
ADDITIONAL SERVICES	Call for additional services	Minimum of 10% discount provided to RegencyCoop		



For achieving and maintaining a superior service rating on Angie's List throughout 2020 as determined by our members.

PRESENTED TO:

Strategic Pest Management, LLC

A handwritten signature in black ink, appearing to read "Allyson".

Founder

January 1, 2021

DATE: