

REQUEST FOR PROPOSAL

To: Regency Cooperative Association

From: Sonshine window cleaning [Owner] Erika Erroa [Address] 8320 Wallace Ln. Manassas, Va. 20109 [Telephone Number] (571) 315-1684 [E-mail] erikaerroa3@gmail.com

Sonshine window cleaning Inc. is full-service windows company based in Manassas, Virginia. Sonshine is a locally owned and operated family business for about 4 years. We are licensed and insured. We offer professional and detail window cleaning, mirror, screen and screen repair, chandelier cleaning and much more! Cleaning your windows let more light in and make your whole home brighter! Our team can clean all of the windows in your home - inside and out - regardless of how tough they are to reach. No window is too small or big to get it clean out right for you.

Our regular advertised price is the following: \$7.00 for standard windows (double hung, single hung and casement). Our package includes the following process: cleaning the interior and exterior of each window, wiping the screen and window sill, and brushing the screen. Excessive paint scraping on windows are an additional \$50 per/hr. The large entry window (Palladium) and upper two-story windows which are usually located at the back side of the house exterior and interior side of the family room range between \$10 to \$15 each depending on the size of the window. Transoms and small basement windows are a flat rate \$3.00 each. Skylights are a flat rate of \$10 each. During our off- peak season (winter) we offer our clients the following services: deep cleaning of chandeliers, dusting blinds. Also if weather allow us to perform exterior window can be done in the winter season. We have added resident cleaning for any one that needs their house clean and this special services we will be offering in the winter season now going forward 2018 we are doing it by estimate and appointments.

The prices mentioned above for window cleaning are \$1.00 less than what the general outside the community pays. And the upper two-story windows price range are between \$12.00 - \$18.00 outside of the regency community. We offer 10% discount during the winter season when you book for our services for screen repair.

Our employees are trained to use the most updated techniques and best window methods in order to provide all of our customer's satisfaction. The cleaning method we apply for outside windows is done by using a water fed pole that is 100% purified water and it has no impurities or spotting agents, and leaving your windows impeccable neat. Many of our customers have seen us clean their windows using this specific method, as to this date we have had no negative feedback from them. Due to this method we do not need to lean ladders against homes or walk through garden, shrubs, and flower beds. We are extremely reliable especially for our residential clients we take proud in our work we make sure we do not damage anything. Each home we step in to we make sure to treat it like if it was our own windows we are about to clean. We move any furniture as needed, handle blinds and curtains carefully, and put everything back how we originally found them. We wear booties at all time.

If you have any questions or concerns, please do not hesitate to ask me. We will be happy to answer your questions and serve you in all of your interior or exterior windows needs.

We guarantee our rates at the right prices.

Sincerely,

Erika Erroa erikerroa3@gmail.com (571)315-1684