

October 23, 2015

Regency Cooperative Association
Board of Directors
The Regency Community
Haymarket, Virginia 20169

RE: Regency Cooperative Proposal

Members of the Board:

We are pleased to submit our proposal to offer custom made awnings, stationary and retractable, canopies, exterior sun shades and interior screened in porch shades at a 10% discount to Regency homeowners.

All of our products are custom made and of the highest US and European manufacturing quality. We are fortunate to have many existing customers in Regency and value the community's business. We will offer 10% off the manufacturer's suggested retail price for new Regency customers.

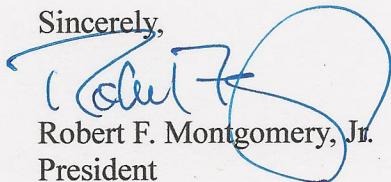
We have been in business in Warrenton for over 40 years and take great pride in our work and in satisfying our customers.

Our email address is: montgomeryawning@aol.com and website is www.montgomeryawning.com

Our Virginia Contractor's license is #2705084900, and our Prince William County Business License is 15L19944.

A copy of our Certificate of Liability insurance is attached.

Sincerely,



Robert F. Montgomery, Jr.
President

The Following is a Sample Proposal Format:

[Company Name, Contact Person, Address, Phone Number, E-mail Address, Website]

Regency Cooperative Proposal

| Service | Regular Advertised Price | Regency Cooperative Member Price or percent discount |
|--|--------------------------------|---|
| [List specific services in this area] | | |
| Awnings + Shade | | 10% off |
| Decks - exterior | | |
| Retractable and | | |
| Stationary | | |
| Porch Shades | | |
| All Custom MADE | | |
| BEST US and European | | |
| Quality | | |
| | | |
| | | |

[Add other service information, including special qualifications, that does not neatly fit into the above format in this area]

****Remember to send in a copy of your certificate of liability insurance with your proposal.**

Montgomery Shade & Awning, Ltd.
6628 Electric Avenue
Warrenton, VA 20187

Contact: Rob MONTGOMERY

540-347-1941

800-300-1941 Toll Free

Email - Montgomeryawning@aol.com

Website - www.Montgomeryawning.com

VA Contractor # 2705084900

PW Bus Lic: 15619944